OLUWATOBI SAMUEL AKOREDE

Agribusiness & Agricultural Development Professional

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PROFESSIONAL SUMMARY

A result driven agribusiness and agricultural development professional with experience covering implementation of large-scale agricultural programmes across smallholder and commercial systems, integrated farm operations, agro-industrial value chains, agricultural extension systems, climate smart agriculture, and rural development interventions in Nigeria. Experienced in coordinating large-scale agricultural programmes that involves mechanized crop production, tree crops, farmers' aggregation, and commercially integrated out-grower models across both smallholder and commercial agricultural systems.

Demonstrated track record in value chain market linkages, programme implementation and building sustainable, win-win relationships between multi-stakeholder programs which involves government institutions, private sector actors, and development partners including Alliance for a Green Revolution in Africa (AGRA) and The Sustainable Trade Initiative (IDH). Skilled in stakeholder convening, grantee-level performance monitoring, data-driven reporting, and coordinating development interventions across government, private sector, and international development partners.

Passionate about enabling smallholder farmers to transition from subsistence to sustainably profitable agribusinesses across Nigeria and the African continent.

CORE COMPETENCIES

- **Stakeholder Engagement**: Government relations, donor liaison, NGO/private sector partnerships, farmer group mobilization, multi-stakeholder convening coordination
- **Value Chain & Market Linkages:** Out-grower systems, agro-industrial supply chains, farmer-buyer linkages, produce aggregation, market access facilitation
- **Data, M&E & Reporting:** MEAL systems, agricultural data collection, field monitoring, dashboard development, programme standardization, SPSS, MS Excel
- **Capacity Development:** Farmer Field Schools (FFS), technical training design, agribusiness advisory, extension systems, youth agripreneur programmes
- **Agricultural Systems**: Mechanized crop production, tree crops management, smallholder integration, climate-smart agriculture, rural development

PROFESSIONAL EXPERIENCE

Agribusiness / Programmes Coordinator

Olabel Farms | Ilaro, Ogun State, Nigeria | July 2024 – Present

- Coordinate operations across tree crops, processing units, plantain plantation, annual crop, and livestock production units.
- Develop operational plans, production budgets, and risk mitigation frameworks that supports productivity and profitability objectives, tracking KPIs across 250+ hectares comprising of maize, cassava, and soybean and 195+ hectares of tree crops including oil palm, cocoa, and plantain.
- Monitor and track farm productivity indicators and identify operational risks requiring mitigation across all farm units (oil palm, arable crops, cattle, and piggery), tracking yields, overall plantation health, processing unit's optimization, and output efficiency annually resulting to 290,000+ liters of crude palm oil from 140ha of oil palm plantation, 36MT of cocoa beans from 30ha of cocoa plantation and 25,000+ bunches of plantain from 25ha of plantation.
- Manage a network of 115 in-growers and 400+ out-growers to ensure compliance with production and delivery standards.
- Supervise multidisciplinary teams including unit leads, field technicians, extension personnel, and seasonal labor.
- Designed and implemented a farm reporting and KPI tracking system supporting operational efficiency and strategic planning.

State Coordinator – Out-Grower Programmes

CropIT Nigeria Limited | Lagos, Nigeria | September 2023 – June 2024

- Coordinated agricultural development activities of over 15,000 farmers and 40+ extension agents under the Anchor Borrowers Programme of the Central Bank of Nigeria.
- Supported implementation of maize, rice, soybean, cotton, wheat, and tomato production interventions across farming communities in Oyo State.
- Coordinated establishment of 7 farm hubs and facilitated delivery of over 200 technical training programmes to drive capacity development among smallholder farmers.
- Implemented Farmer Field Schools (FFS) and entrepreneurship development initiatives for over 4,000 farmers.
- Facilitated market linkages connecting farmer groups with agricultural input suppliers and produce buyers.

Extension Agent – Anchor Programme

CropIT Nigeria Limited | Lagos, Nigeria | May 2022 – August 2023

- Coordinated production activities of over 1,000 maize farmers across four Local Government Areas in Oyo State under the Central Bank of Nigeria's Anchor Borrowers Scheme in partnership with MAGPAMAN and oversaw Terra project focused on cultivation of cowpea on 3,000ha across 10 clusters.
- Oversaw Sterling bank financing project in partnership with cassava processors covering 400+ha of cassava farmlands in Isherin, Aagba and Osoogun areas of Iseyin, linking farmers to agro-industrial value chains.
- Conducted farmer verification, digital farmer data capture, and farm mapping activities.

Extension Officer / Research Officer

Psaltry International Company Limited | Iselin, Oyo State, Nigeria | February 2020 – April 2022

- **AGRA Youth Agripreneur Project:** Mobilized and trained 50 youth farmers on cassava production and agribusiness sustainability; supported proposal development through field-level data generation; monitored youth engagement activities and supported agronomic advisory services.
- **IDH Project (The Sustainable Trade Initiative, (Phase I & II):** Aggregated and coordinated 1,500+ cassava farmers supplying 27,000+ MT of cassava annually to the company's processing facilities; assisted in the writing of proposal for IDH grant; supported the facilitation of nucleus estate model aimed at strengthening sustainable raw material sourcing; conducted farmer trainings, field monitoring, and delivered extension support services to participating farmers.
- **ACAI Project:** Mobilized 300 cassava farmers; led the establishment of 45 validation plots in 3 clusters; trained farmers on improved agronomic practices, which include staggered planting and high-yield variety adoption.
- **Semi-Autotrophic (SAH) Laboratory Initiative:** Supported operation in the Semi-Autotrophic Hydroponic (SAH) Laboratory focused on the production of 500,000+ disease-free cassava plantlets varieties like TME 419, IBA 0581, TMS 1648, and IBA 1632 annually; Supported field adaptation and dissemination of improved cassava multiplication technologies and provided technical guidance on transplanting and management of improved materials
- Strong participation in the strategy design (including proposals, action plan, budgets, and financials) for a feasible nucleus estate model for Out growers' program and initiated a cross-border trade of staple food (Vitamin A fortified garri) to the Niger Republic
- Supervised farmers' enlistment, access to inputs/mechanization/cash loans, cultivation, farm maintenance, and harvesting.
- Assisted in preparation of ToR and writing of monthly reports

Intern – Agriculture Department

Psaltry International Company Limited | Iseyin, Oyo State, Nigeria | January 2019 – February 2020

- Supported farmer coordination, mechanization access, field monitoring, and harvesting activities involving smallholder cassava farmers.
- Assisted community engagement and stakeholder coordination activities across out-grower production clusters.
- Supported farmer supply-chain management, aggregation coordination, and business planning activities.
- Assisted agricultural data collection, interpretation, and reporting across out-grower and mechanization units.

KEY ACCOMPLISHMENTS

- Coordinated agricultural interventions that involved over 15,000 farmers and 40+ extension agents under the Central Bank of Nigeria Anchor Borrowers Programme.
- Managed mechanized annual crop production systems across 250+ hectares of maize, cassava, and soybean.
- Managed tree crops production and value chain system across 195+ hectares of oil palm, cocoa, and plantain plantations.
- Aggregated and facilitated supply linkage of over 27,000 MT of cassava using out-grower farming model which was linked to agro-industrial processing systems.
- Managed relationships with over 115 in-growers and 400+ out-grower farmers across commercial agricultural production systems.
- Coordinated the establishment of seven farm hubs and facilitated delivery of over 200 technical and agribusiness training programmes.
- Implemented Farmer Field Schools (FFS) and entrepreneurship development initiatives for more than 4,000 farmers.
- Supported youth-focused agribusiness interventions under programmes linked to Alliance for a Green Revolution in Africa.
- Designed and implemented operational reporting and KPI tracking systems supporting farm-level strategic decision-making.
- Impacted 2,400+ students through JAN Cha-Ching curriculum and 2,000 secondary school girls via SET4LYF programme as Regional Coordinator, Junior Achievement Nigeria.

EDUCATION

B.Sc. Agricultural Extension and Rural Development (In View, September 2026)
Ladoke Akintola University of Technology, Ogbomosho, Nigeria

Higher National Diploma – Agricultural & Bio-Environmental Engineering (Soil & Water Conservation) | 2022

National Diploma – Agricultural & Bio-Environmental Engineering | 2022
The Oke Ogun Polytechnic, Saki, Nigeria

CERTIFICATIONS & PROFESSIONAL DEVELOPMENT

- Sustainable Food Value Chains for Nutrition — Food and Agriculture Organization of the United Nations (FAO), 2026
- Wetlands and Agriculture: Pathways to Sustainability — FAO, 2026
- Project Management Professional (PMP) — LinkedIn Learning, 2020
- Global Agricultural Development Fellow — MyFarmbase Africa, 2019

LEADERSHIP & COMMUNITY ENGAGEMENT

- Oke-Ogun Regional Company Program Coordinator, Junior Achievement Nigeria (2020–2022) — impacted 2,400+ students through financial literacy and career development programmes.
- President, De-Group Socio-Academic Forum, The Oke-Ogun Polytechnic (2020–2022).
- Director of Growth and Development, Junior Chamber International Saki Chapter (2017–2018).
- Member, Student Representative Council, The Oke-Ogun Polytechnic (2021–2022).

References: Available upon request